Abhishek Goyal H.NO - B94Siddharth lake city Anand Nagar Bhopal (M.P.)

To work with a leading organization that offers a motivating work culture where I can utilize best of my potential, with strength to perform as team player and learn the new concepts along with gaining professional growth.

SUMMARY

- ▶ Having 5 years of working experience in administrative, sales as well as in supervision.
- > Responsible for the overall supervision and training of the staff members to provide the necessary guidance.
- Also involved in the recruitment process, reviewing and evaluating the performance of the bus stop operator and he also makes sure that discipline is being followed on the field.
- BSC. (Bachelor of Science Affiliated to Barkatullah University (B.U) Bhopal.
- ➤ Coordinates with the staff member and assists them in planning training and conflict resolutions.
- > A quick learner with the ability to work under pressure and meet deadlines.
- > Excellent team player, with good analytical, problem solving and Interpersonal Skills.
- Extremely motivated and career-oriented professional capable to work in a professional environment with a positive attitude.
- > Participated in Snooker competition held under snooker joint club in Bhopal (M.P)

PROFESSIONAL EXPERIENCE

(March 2016 to Mar 19)

COMPANY: SSV TRADERS

- Designation: Sales Executive
- > Product: Betelnuts
 - Roles & Responsibilities:
 - Responsible for assigned sales targets (monthly, quarterly and annually).
 - Proper execution of order and dispatch it on time.
 - Follow up for payment.
 - Develop new sample for client.
 - Maintaining good business relationships with existing clients.

(November 2019 to Feb 22)

COMPANY: INDIKAP TECHNOLOGIES PVT LTD, INDIA PROJECT: BHOPAL BUS RAPID TRANSIT SYSTEM, GOVERNMENT OF BHOPAL, MADHYA PRADESH, INDIA

CLIENT: HARMAN INTERNATIONAL INDIA PVT LTD

- \rightarrow Designation: Bus stops Coordinator
- \rightarrow Roles & Responsibilities:
 - □ Responsible for keeping & maintaining the bus stop and equipment's.
 - □ Conduct safety awareness sessions to promote a safe working environment in field.
 - □ Keeps daily summary record regarding activities of the day
 - □ Participate actively in data collection alongside the field team workers
 - ☐ ATVM (Automatic Ticket Vending Machine) & downtime reporting to concern dept.
 - \Box To act as a resource to work in between the end resource and the management team.
 - \Box To report the regular facts and details to Coordinator on regular basis.
 - □ Network monitoring in all ATVM Machines.

ACADEMIC CREDENTIALS

(Completed Bachelor of Science with an aggregate of 72% as per the norms of Barkatullah University.)

- $\rightarrow \textbf{Madhya Pradesh Board of Secondary Education} \\ (Completed Higher Secondary Education)$
- → Madhya Pradesh Board of Secondary Education (Completed Secondary Education)

RECENT TRAININGS & ACHIEVEMENTS

- Has been undergone training for Oracle, SQL by NIIT (National Institute of Technology) Training Duration : 4 Month Technologies learned : Oracle, SQL database
- > Completed Office Automation & Internet in 2014 as per MAHENDRA EDUCATIONAL PRIVATE LIMITED.

TECHNICAL SKILLS

- > Application Software: MS Office 2003,2007,2013,2016, Adobe Photoshop,
- Operating Systems: Windows XP/Vista/7/8/8.1/10
- Database: Basics of SQL

PERSONAL SNIPPETS

Date of Birth

Language Known

- : 16th Jan 1989.
- : English, Hindi, : Listening music, Cooking, Travelling, Surfing Internet.

: Unmarried.

: No

Hobbies

- Strength
- Marital Status
- Passport Availability
- Permanent Address
- E-mail
- Mob
- : H.NO B94 Siddharth lake city Anand Nagar
- : <u>Abhishekgoyal1690@gmail.com</u>

: Hardworking and Determined.

: +91 7974551758

DECLARATION

I hereby declare that the above -mentioned details in this resume are true, complete and correct to the best of my knowledge and belief

ABHISHEK GOYAL.