CURRICULAM VITAE

Mr ARVIND KUMAR

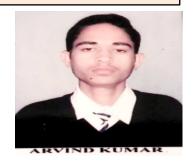
Address : Singrauli District, Madhya Pradesh, India (486882)

DOB : 3 May 1998

Email ID : V.arvindkumar9685@gmail.com

Contact : +91 9893619864,+91 9685800903

Language: English and Hindi



CARRIER OBJECTIVE:

"To Secure a challenging position in The Growing organization where my Qualification & Technical & Computer & Professional Skills & capabilities utilize Through sincere dedication and hard work for successful career and achieving goal of Company."

EDUCATION QUALIFICATION:				
DEGREE/DIPLOMA	BOARD/UNIVERSITY	PERCENT	ΓAGE	
MBA	DEVI AHILYA VISHWAVIDYALAYA INDORE	68.37	%	
(Marketing Management)	Madhya Pradesh			
ВА	DEVI AHILYA VISHWAVIDYALAYA INDORE	57.80	%	
(Sociology, History, Political Science)	Madhya Pradesh			
DIPLOMA	Rajiv Gandhi Proudyogiki Vishwavidyalaya	85.44	%	
(Industrial Electronic Engineering)	Bhopal Madhya Pradesh			
DCA	Makhanlal Chaturvedi Rashtriya Patrakarita University	68.14	%	
(Diploma in Computer Application)	Bhopal Madhya Pradesh			
12th	Madhya Pradesh Board of Secondary Education	80.40	%	
(Physics, Chemistry, Mathematics)	Bhopal Madhya Pradesh			
10th	Madhya Pradesh Board of Secondary Education	82.00	%	
(All subjects)	Bhopal Madhya Pradesh			

WORK EXPERIENCE: 3.4 Years in MNC Company

Current Company: IndiaMART InterMESH Pvt.Ltd. | Past Company: Daikin Airconditioning Ltd. | Past Company: Motherson Sumi limited.

Locatio : Thane Branch, Mumbai, Maharashtra | Locatio : Neemrana, Rajasthan India | Location : Pithampur, M.P. India

Position : Sales Executive Position : Diploma Engineer Trainee (QC) Position : Quality Inspector

Duration: 9 July 2022 to 9 January 2023 Duration: 6 Nov. 2020 to 6 July 2022 Duration: 1 Oct. 2019 to 31 Oct. 2020

Total : 06 Months | Total : 1.8 Years | Time : 01 Year

WORK PROFILE:

Current Working Profile :-

- Conduct market research to identify selling possibilities and evaluate customer needs.
- Actively seek out new sales opportunities through cold calling, networking and social media.
- Set up meetings with potential clients and listen to their wishes and concerns.
- Prepare and deliver appropriate presentations on products and services.
- Create frequent reviews and reports with sales and financial data.
- Ensure the availability of stock for sales and demonstrations.
- Participate on behalf of the company in exhibitions or conferences.
- Negotiate/close deals and handle complaints or objections.
- Collaborate with team members to achieve better results.
- Gather feedback from customers or prospects and share with internal teams.
- Mention Documents daily basis and Monthly basis.

Past Work Profile:-

- Over 2.8 year experience in QPC (Process quality control)
- Monitor quality control, Final inspection ,Visual inspection ,PDI Inspection
- Ensure the quality of the product as per the standard and QPC
- Educate and Train QC Inspectors.
- Makes Defect Issue report if any defect outflow from the line.
- Implementation and Review of action that taken against market complaints on the shop floor.
- Implementation of 5S, Kaizen and Lean Manufacturing etc.
- To maintain ISO file of all projects Audits like 9001:2015.
- Prepare and Present the Global KAIZEN report on the monthly basis.
- Making daily plans of Inspection as per given target by Quality Manager .
- Carry opt Product and Process Audits.
- Testing systems & Procedures to ensure the the technical standard and creating quality and safety documentation.
- Record daily base defect to ensure the monthly target of the Quality so that defect can be controlled and prevent from market complaints.

SUMMARY OF SKILLS:

1. Computer skills :-	2. Professional skills :-	3. Industrial skills :-	4. Instruments knowledge :-
☆. MS-EXCEL		☆. 7Qc tool	★. Multimeter
☆. MS-WORD	★. Hardworking and Dynamic.	☆. 5s	★. CRO
★. Networking	★. Organizational communicational skills.	☆. Kaizen	☆. Volt meter
☆. MS-POWERPOINT	★. Problems solving skills.	☆. 4rkyt	☆. Troubleshooting
☆. MS-OFFICE	☆. E-mail Marketing.		★. Soldering
☆. HTML	☆. Marketing and sales skills	☆. Stop call wait	☆. HLD Machine

PROJECT: 1. Inventory management and planning. 2. Advertising as a power tool for business growth. 3. Customer Satisfaction for a Digital Marketing Agency. 4. Major project of Clap Switch with Good performance. 5. Major project of automatic traffic road light controller. AWARDS: 1. Kaizen award by Daikin Airconditioning India pvt ltd. 2. Speech winner in district level Competition. 3. Creative & Discipline Student Award by college. 4. Poster competition winner in college level Competition. 5. Quiz Competition winner in college level.

HOBBIES:- Travelling, Drawing Making, Playing chess,

PERSONAL DETAILS:-

Name :- Arvind kumar

Father's :- Viffan Vishwakarma

Address :- Singrauli District M.P. India (486882)

DOB :- 03/05/1998

Email ID :- Arvindkumarvishwakarma40@gmail.com

Contact :- +91 9893619864; +91 9685800903

Language :- English & Hindi

DECLARATION:

I here by declare that all the given Information is Correct from my knowledge & experience, So I hope you will give me a chance for working and improve my skills in your organization.

PLACE: SINGRAULI DISTRICT M.P. { 486882 }, INDIA