**CURRICULUM VITAE**

**KUNDAN KUMAR**

MAIL ID:-KUNDANG688@GMAIL.COM

MOB:-9304667885, 9570916323

**Objective:** To Work in a challenging and stimulating environment offering ample opportunity for career growth enhancing current skills and to acquire new skills from the organization.

**Educational Qualification:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Course** | **Board** | **Year Of Passing** | **Percentage** |
| B. Tech in CSE | Cochin University of Science & Technology | 2012 | 65.36 |
| XIIth | B.S.E.B | 2007 | 60.00 |
| Xth | B.S.E.B | 2005 | 72.00 |

**Experience:**

* Customer Relation Executive & Field Incharge in **Tata Business Service Support Ltd** .

 Authorized By **HDFC BANK LTD**

 15th July 2013 To 31st November 2017

* Sales Manager In **Raju Farmtrac, Madhepura**

 18th January 2018 To Till Date

**Key Responsbility:**

* Planning for delivery as per target
* Handle all Salesman and Service staffs also
* Arrange Model mix as per customer demand of specific month
* Enquiry generation through activity
* Settlement of old tractor and also consider expected rate
* Organize monthly meeting with dealer vip, company TM and dealership staffs
* Lead the activity of dealership on pick season

**Achivements:**

* Successfully delivered 19 tractors at Raju Farmtrac on the occasion of Dhanteras 2019.
* Awarded gold coin for achieve given target by company
* Delivered tractor in seeding and penetration area.

**Strength:**

* Self Esteem
* Optimistic team work
* Adaptable and team work

**Personal details:**

* Date of Birth : 9th November 1990
* Gender : Male
* Language known : Hindi, English
* Nationality : Indian
* Marital status : Married
* Address : At+ Po- Jivachhpur, PS - Gamhariya, Dis –Madhepura Bihar

**Declaration:**

I hereby declare that the above details are true and correct to the best of my knowledge Given a chance to be a part of your reputed firm, I will stand up to the standards and fulfill your expectation.

**Place: Madhepura**  **Kundan Kumar**