

CONTACT

Satyam Dwivedi

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OBJECTIVE

Analytical, strategic-thinking and meticulous sales professional with over [05] years of comprehensive experience in relationship-building, partnership cultivation, top account retainment and profit channel growth. Self-motivated leader with expertise in expanding network connections, persuasively introducing products, implementing pricing models, inventory control and projections, vendor relations and territory development. Talented at identifying customer needs to deliver effective solutions

EXPERIENCE

2018 - 2019

- **Sales Executive**
Haslab Pvt Ltd. Bhopal
Worked independently With minimal supervision.

2019 - 2020

- **Sales Executive**
Adven Bio-Tech Pvt.Ltd. Bhopal
Grew Sales and boosted profits, applying proactive management strategies and enhancing sales training.

2020 - 2021

- **Sales Manager, Team Leader**
Kumarinfotech - Satna, Madhya Pradesh
Monitored Coustomer buying Trends, Market Conditions and Competitor action to adjust strategies and achieve sales goals.

Feb 2021 - Present

- **Team Leader**
Sangam Ayurveda
Ability to understand and analyse the requirements of the coustomer and offer the relevant product.

EDUCATION

2018

- **Barkatullah University - Bhopal**
B.com

COMPUTER SKILLS

- **MS Office**
(Word, Excel, Outlook, PowerPoint, Access)
- **Google Drive**
(Docs, Sheets, Slides, Forms)
- **E-mail**
(Mail Marge, Filters, Folders, Rules)
- **Presentation/Slideshow**
(PowerPoint, Google Slides, Open office impress, Tablue)

SKILLS

- Teamwork
- Sales Reporting
- Marketing strategy
- Strong Communication skills
- Order Management

HOBBIES

- Time Management

- Music
- Traveling
- Chess