

Vikrant Pillai

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Objective

I aspire to be the part of this organization that would give me the opportunity to amalgamate my academic knowledge with practical learning of market dynamics to enhance my marketing skills so that the company can leverage my skills and trustworthiness.

Profile Summary

- Extensive experience working in prospect business development and customer cross sell marketing.
- An effective communicator possessing excellent presentation & soft skills with honed marketing management, logical and problem-solving abilities.
- Recognized for successfully meet targets and nurturing fruitful relationships with customers.
- Huge knowledge of products and services of the bank

Professional Experience

- AU Small Finance Bank (March/2017-Current)**
 - Working as Sr. Sales Officer (Grade- A2)
 - Attained existing client financial targets and generated new client base.
 - Assisted customers with deposits withdrawals, opening new accounts, etc.
- Taste Of India Restaurant (October/2016-March/2017)**
 - Worked as Manager
 - Managed Purchasing and inventory control to ensure sufficient levels of high quality product.
 - Compile, analyze, and interpret financial data to develop accurate projections and ensure profitability.

iii. Magma HDI General Insurance Company Ltd. (March/2016-September/2016)

- Worked as Area Executive in General Insurance
- Maintained DTP

iv. Akash Combines Ltd. (April/2014-November/2015)

- Worked as Area Manager and helped in enhancing the sales of the company.
- Maintained Daily MIS

Academic Qualification

- B.Com. from Barkatullah University (Bhopal) with Travel and Tourism.
- 12th from MP Board with First division.
- 10th from MP Board with First division

Computer Skills

Fundamentals of computer

MS-Office: MS-Word, MS-Excel, MS-Power point

Achievements

- Secured top position in PAN India in Senior Sales Officer category.
- Star performer award in FD "Josh" contest.
- 1st position in Life Insurance "March Mania" competition.

Personal Traits

- Smart Worker, Optimist, Goal-oriented
- Leadership quality, Quick Learner.

Personal Profile

Date of Birth: 12th June 1990

Father's Name: K. Tulsidas

Permanent Address: H.No. 6 Regal Campus, Khajurikalan, Piplani, Bhopal(M.P.)